

**Robert E. Porter, Jr., CCIM, SIOR****President & Principal Broker****Direct: 804.521.1441****Email: [bob@porterinc.com](mailto:bob@porterinc.com)****Professional Awards & Recognition**

- CoStar “Power Broker” Recipient (2006 & 2007)
- Top Producer of the Year (2000), Richmond Association of Realtors
- Top Producer Ruby Award (2000-2006), Richmond Association of Realtors

**Background & Education**

- University of Tennessee, Bachelor of Science, General Business (1971)
- U.S. Army, Adjutant General Corps, Stationed in Germany (1972-1973)
- Joined Porter Realty Company in 1974, specializing in industrial sales and leasing
- Received Virginia Broker’s License in 1980

**Significant Transactions (Partial List)**

- Former Best Products Building 416,000 SF Industrial & Office Facility Sold
- The Supply Room Companies 270,000 SF Warehouse Facility Sold
- White Birch Paper, Bear Island Division 199,000 SF Warehouse Space Leased
- American Signature Inc. (Value City Furniture) 146,184 SF Warehouse Space Leased
- Keck’s Warehouses LLC 15.649 Acres Sold
- R.E. Holland Jr. 11.9 Acres Sold

**Professional Affiliations**

- Member, Society of Industrial and Office Realtors (SIOR), Dual Specialist (Industrial & Office)
- Member, Certified Commercial Investment Member (CCIM)
- Member, National Association of Realtors (NAR)
- Past President, Richmond Business Council
- Past President, Society of Industrial and Office Realtors (SIOR), Virginia Chapter
- District Vice President, SIOR District 16 (VA, WV, MD, DC)
- Past President, Corfac International (Corporate Facility Advisors)
- Chairman, CORFAC International/Corporate Facility Advisors International Committee
- Member, Kiwanis Club of West Richmond & West Richmond Businessmen’s Association
- Member, Richmond Real Estate Group
- Member, River Road Baptist Church
- Lieutenant Colonel, U.S. Army Reserves (Retired in 1992 with 21 Years of Service)

**Corporate Clients Served**

- CSX Realty, Inc.
- Liberty Property Trust
- Ford Motor Corporation
- General Motors Corporation
- The Commonwealth of Virginia
- Ukrop’s Super Markets, Inc.
- The Virginia Lottery
- First Union National Bank
- Wachovia Bank
- SunTrust Bank
- Sherwin-Williams Company
- Georgia Pacific Corporation
- Standard Motor Products, Inc.