



Robert E. Porter, Jr., CCIM, SIOR
President & Principal Broker
Direct: 804.521.1441
Email: bob@porterinc.com

Professional Awards & Recognition

- CoStar “Power Broker” Recipient
- Top Producer of the Year (2000), Richmond Association of Realtors
- Top Producer Ruby Award (2000-2006), Richmond Association of Realtors

Background & Education

- University of Tennessee, Bachelor of Science, General Business (1971)
- U.S. Army, Adjutant General Corps, Stationed in Germany (1972-1973)
- Joined Porter Realty Company in 1974, specializing in industrial sales and leasing
- Received Virginia Broker’s License in 1980

Significant Transactions (Partial List)

- | | |
|--|--|
| • Former Best Products Building | 416,000 SF Industrial & Office Facility Sold |
| • Hill Phoenix | 330,000 SF Warehouse Space Leased |
| • Former Stanley Works Facility | 317,319 SF Warehouse Facility Sold |
| • The Supply Room Companies | 270,000 SF Warehouse Facility Sold |
| • White Birch Paper, Bear Island Division | 199,000 SF Warehouse Space Leased |
| • Former Smurfit Stone Facility (5700 Lewis Rd) | 145,706 SF Warehouse Facility Sold |
| • American Signature Inc. (Value City Furniture) | 146,184 SF Warehouse Space Leased |
| • Clemons Courier (Orbit Logistics) | 100,000 SF Warehouse Space Leased |
| • Keck’s Warehouses LLC | 15.649 Acres Sold |
| • G.H. Cogbill Limited Company | 80 Acres Sold |

Professional Affiliations

- Member, Society of Industrial and Office Realtors (SIOR), Dual Specialist (Industrial & Office)
- Member, Certified Commercial Investment Member (CCIM)
- Member, National Association of Realtors (NAR)
- Past President, Richmond Business Council
- Past President, Society of Industrial and Office Realtors (SIOR), Virginia Chapter
- District Vice President, SIOR District 16 (VA, WV, MD, DC)
- Past President, Corfac International (Corporate Facility Advisors)
- Chairman, CORFAC International/Corporate Facility Advisors International Committee
- Member, Kiwanis Club of West Richmond & West Richmond Businessmen’s Association
- Member, Richmond Real Estate Group
- Member, River Road Baptist Church
- Lieutenant Colonel, U.S. Army Reserves (Retired in 1992 with 21 Years of Service)

Corporate Clients Served

- | | |
|---------------------------------|-------------------------------|
| • CSX Realty, Inc. | • First Union National Bank |
| • Liberty Property Trust | • Wells Fargo |
| • Ford Motor Corporation | • SunTrust Bank |
| • General Motors Corporation | • Sherwin-Williams Company |
| • The Commonwealth of Virginia | • Georgia Pacific Corporation |
| • Standard Motor Products, Inc. | • Hill Phoenix Refrigeration |
| • The Virginia Lottery | • International Paper Company |