



Kevin E. Cox
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Professional Affiliations & Achievements

- Board Member, Hanover Industrial Air Park Business Association (HIAPBA)
- Member, Hanover Assoc. of Businesses & Chamber of Commerce (HABCC)
- Candidate, Certified Commercial Investment Member (CCIM)
- Top Producere Ruby Award, Richmond Association of Realtors
- Member, Longwood University College of Business Alumni Board

Background & Education

- Longwood University, Bachelor of Science (1997)
- Joined Porter Realty Company in 2004 with over 6 Years Previous Sales Experience in the Trucking and Transportation Industry
- Specialist in Commercial and Industrial Sales and Leasing, Focusing in Hanover and Goochland Counties

Corporate Clients Served

- | | | |
|--------------------------------------|--------------------------|---------------------|
| • James River Equipment | • Caliber Equipment Inc. | • OCS Industries |
| • Shelf Conversions of Virginia, LLC | • Piedmont Electrical | • Haley Builders |
| • Precision Auto Body | • Northern Motors | • Nash Construction |
| • Allegro Consultants | • Kindred Health Care | • Fastenal |
| • American Steel | • Werres Corporation | • Wheelpro's |

Significant Transactions

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|-----------------------------|---|
| • Smith-Thompson LLC | 60,000 SF Industrial Building SOLD |
| • Precision Auto Body | 30,000 SF Office/Warehouse Building SOLD |
| • Milos America | 19,000 SF Office/Warehouse Building SOLD |
| • Bell Creek Investments | 15,150 SF Retail Investment Property SOLD |
| • Dankel Inc. | 12,500 SF Office/Warehouse Building SOLD |
| • JRE Holdings LLC | 10,500 SF Office/Warehouse Building SOLD |
| • Local Investor | 58,000 SF Shopping Center SOLD |
| • Local Investor | 24,000 SF Office/Warehouse Building SOLD |
| • T&B Equipment Inc. | 9,500 SF Office/Warehouse Building SOLD |
| • Spec Ops Inc. | 32,000 SF Office/Warehouse LEASED |
| • Kindred Health Care (KPS) | 18,500 SF Office LEASED |
| • Nash Construction Inc. | 16,870 SF Office/Warehouse LEASED |
| • Image Works | 22,000 SF Office/Warehouse SOLD |
| • American Steel | 45,000 SF Office/Warehouse SOLD |
| • CraneMasters Inc. | 35,000 SF Office/Warehouse SOLD |

Significant Current Projects

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|---|---|
| • Executive Suites of the Airpark, Phase I | SOLD! |
| • Executive Suites of the Airpark, Phase II | Condominium Development Planned for 2012
Hanover Industrial Air Park (Ashland, VA) |
| • Rutland Center (Hanover County) | 150,000 SF Office Condominium Project |